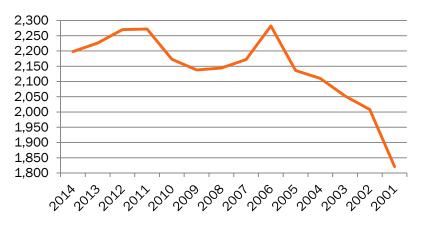
RETIRENT, RETENTION AND ALASVA POWER ASSOCIATION TURNOVER

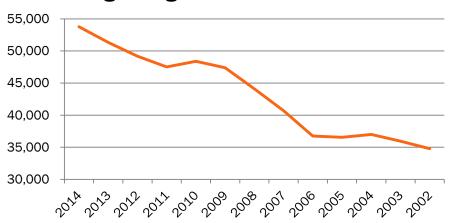
SOME RELEVANT STATS

In past 10 years, wages for accountants in Alaska have gone up 47% (average of \$53,777 in 2014), but total number of employees increased by only 3% (count of 2,198 in 2014).

Accountants in Alaska

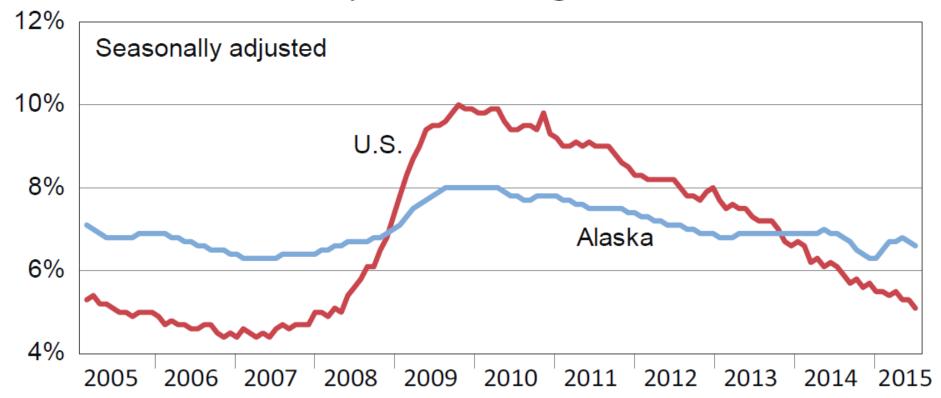


Average Wage Rate for Accountants



Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section

Unemployment Rates, Alaska and U.S. January 2005 to August 2015



Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section

TURNOVER

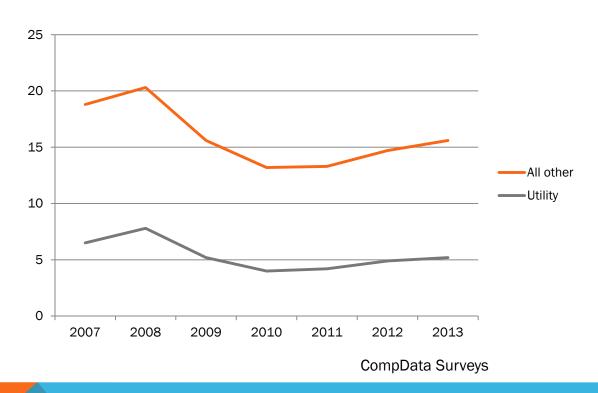
| 2014 Voluntary Turnover | |
|------------------------------|-------|
| All Industries | 11.0% |
| Banking & Finance | 13.3% |
| Healthcare | 13.0% |
| Hospitality | 20.2% |
| Insurance | 8.1% |
| Manufacturing & Distribution | 8.6% |
| Not-For-Profit | 11.2% |
| Services | 8.6% |
| Utilities | 6.9% |

| 2014 Total Turnover | |
|------------------------------|-------|
| All Industries | 15.7% |
| Banking & Finance | 17.4% |
| Healthcare | 17.5% |
| Hospitality | 27.6% |
| Insurance | 11.7% |
| Manufacturing & Distribution | 13.7% |
| Not-For-Profit | 15.6% |
| Services | 12.5% |
| Utilities | 8.6% |

CompData Surveys

UTILITY TURNOVER RATES

Voluntary turnover rates



ROUNDTABLE

- How has retirements / retention/turnover affected your utility?
- What have you done to encourage employee retention?
- What strategies have you used to fill the job duties of those lost positions (relating to rehire, training, restructure, etc.)?